



the mills team

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## Questions to Ask When Interviewing a REALTOR®

- How long have you been in residential real estate sales? Is it your full-time job?
- How many homes do you sell in a year?
- Tell me about your homebuyer education process.
- Will you personally assist me, or will I work with a team member?
- Do you provide written market data and assist in determining the offer price and strategy?
- Could you please give me the names and phone numbers of a couple of your past physician clients?
- What experience do you have with physician financing?
- Do you, the agent, or your company have any charges the buyer must pay to buy a home?
- What tools do you provide to make buying easy?
- Do you have a website? Is it an online business card or a fully functioning tool to help me see the home market quickly and easily?
- Do you have an app that I can use to connect with you?
- Do you offer comprehensive communications? Are you fluent in email and texting?
- Are programs and apps available from you that allow me to quickly approve and sign documents from my smart phone or tablet?

### Notes

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THE Medical Student & Resident Specialists!

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